DEALER INFO - PRICES AND TERMS

PRODUCTS:  
WATTLES = 6-in x 25-ft Standard or EXTREME Foam, including nails  
WEIGHTED WATTLES 6-in x 12-ft  
GUTTER WATTLES 4-in x 3-ft  
FOAM LOGS = 6-in x 25-ft Standard or 6, 8, & 9-in x 25-ft EXTREME Foam

LOCATION:  Gator Guard products ship from the Gator Guard warehouse 501 E 46th St. Unit #5 Boise, Idaho 83714.

RETAIL:  Please see Dealer / Major Installer list on [www.gatorguard.com](http://www.gatorguard.com) website. There are online dealers on this list too. If no dealers in your area, ask your local supplier to get pricing for you.

WHOLESALE:  Wholesale prices apply to registered Gator Guard dealers and major installers, and to dealers and major installers initially testing the product and marketability.

PRICE:  Call 1-877-428-6763 for wholesale pricelist. Add actual freight charges.

Suggested Retail Price:  Varies, based on freight, volume, dealer margin, delivery, etc.

DISCOUNT:  Volume discounts based on feet of Gator Guard purchased to date are:  
25,000-ft = 3%, 50,000-ft = 4%, 75,000-ft = 5%, 100,000-ft = 6%,  
200,000-ft = 7%, 300,000-ft = 8%, 400,000-ft = 9%, 500,000-ft = 10%.

TERMS:  Payment is due in full - net 30 days after product ship date. An invoice will be mailed upon shipment. Late payment charge is 1.5% per month.

REGISTER:  To register as a Gator Guard dealer/major installer, first call Bob, then FAX or E-mail a “Credit Application and Agreement” form.

ORDER:  To place an order, please call and FAX or E-mail the Order:  
Phone: 1-877-428-6763 toll free or (208) 371-8456 Bobs Cell  
Fax: (208) 608-5826  
E-mail sales@gatorguard.com or bob@gatorguard.com

FREIGHT:  Foam WATTLE Freight for small quantities can be very high ($30 to $60 per wattle). A minimum order of 9 to 12 rolls is recommended. Foam Wattles ship as LTL Class 300. Volume Freight for 10-ft or more of trailer is much more reasonable (typically $3 to $8 per roll - shipped in 2 or 3-pack bundles – no pallets). You may arrange and pay your own freight, or we can arrange freight and add it to your invoice. WEIGHTED WATTLES ship on pallets as class 70.