



Environmental Products Inc. TM

DEALER INFO - PRICES AND TERMS

PRODUCTS: **WATTLES** = 6-in x 25-ft Standard or EXTREME Foam, including nails

WEIGHTED WATTLES 6-in x 12-ft

GUTTER WATTLES 4-in x 3-ft

FOAM LOGS = 6-in x 25-ft Standard or 6, 8, & 9-in x 25-ft EXTREME Foam

LOCATION: Gator Guard products ship from the Gator Guard warehouse 501 E 46th St. Unit #5 Boise, Idaho 83714.

RETAIL: Please see Dealer / Major Installer list on www.gatorguard.com website.

There are online dealers on this list too.

If no dealers in your area, ask your local supplier to get pricing for you.

WHOLESALE: Wholesale prices apply to registered Gator Guard dealers and major installers, and to dealers and major installers initially testing the product and marketability.

PRICE: Call 1-877-428-6763 for wholesale pricelist. Add actual freight charges.

Suggested Retail Price: Varies, based on freight, volume, dealer margin, delivery, etc.

DISCOUNT: Volume discounts based on feet of Gator Guard purchased to date are:

25,000-ft = 3%, 50,000-ft = 4%, 75,000-ft = 5%, 100,000-ft = 6%,

200,000-ft = 7%, 300,000-ft = 8%, 400,000-ft = 9%, 500,000-ft = 10%.

TERMS: Payment is due in full - net 30 days after product ship date. An invoice will be mailed upon shipment. Late payment charge is 1.5% per month.

REGISTER: To register as a Gator Guard dealer/major installer, first call Bob, then FAX or E-mail a "Credit Application and Agreement" form

ORDER: To place an order, please call and FAX or E-mail the Order:

Phone: 1-877-428-6763 toll free or (208) 371-8456 Bobs Cell

Fax: (208) 608-5826

E-mail sales@gatorguard.com or bob@gatorguard.com

FREIGHT: Foam WATTLE Freight for small quantities can be very high (\$30 to \$60 per wattle).

A minimum order of 9 to 12 rolls is recommended. Foam Wattles ship as LTL Class 300.

Volume Freight for 10-ft or more of trailer is much more reasonable (typically \$3 to \$8 per roll - shipped in 2 or 3-pack bundles – no pallets). You may arrange and pay your own freight, or we can arrange freight and add it to your invoice. WEIGHTED WATTLES ship on pallets as class 70.